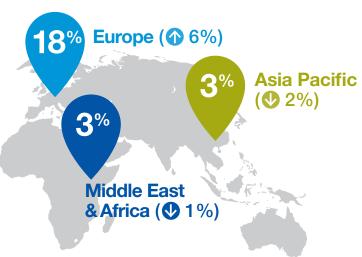
Aviationoutlook

Global purchase plans remain steady; demand for larger jets continues to build.

Regional demand



Latin
America
(1%)



() - percentage change from 2013

*Figures add up to more than 100% due to rounding

Aircraft deliveries

9,450 Worth 650aircraft projected through 2024 \$280 675

billion

valuation

projected

deliveries

2014

Purchase plans by aircraft class



Midsize 17% total valuation (Light-medium, medium)



We will continue to expect moderate growth in 2014–2015 on the strength of new model introductions and incremental gains in economic growth, but patterns of demand are shifting in the short term J Brian Sill, President, Honeywell Business and General Aviation

Survey highlights

46%

23%

7-8%

19%

59%

of new purchase plans will be large cabin jets of survey fleet replaced or added to new jets within the next 5 years Increase from 2013 in value of forecasted deliveries of planned purchases to be completed by close of 2015, (similar proportion planning for 2014 and 2015 purchase) of worldwide sales originate in North America

Regional spotlight

Europe:

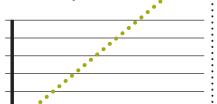
Rebound in European purchase plans leads all regions despite softness in Russia





Latin America

Continues near double digit fleet growth over the last 5 years



47% of Latin Americ

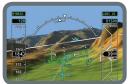
of Latin America purchases expected before 2016

49%
Brazil still leads all areas in new jet purchase plans

Industry insights

Operator needs

Continuing focus on large cabin jets with:



Modern high tech avionics



Faster cruise Mach .85



Extended range in every class

Pre-owned jet inventories down

Has diminished slowly from a 16% high in 2009



Operator concerns



Lower fuel burn

Cabin Amenities



Productivity



Aircraft support, reliability, maintainability

Fractional ownerships



Stronger delivery performance is expected in developed economies in 2014/2015

Find out more about Honeywell Business Aviation at aerospace.honeywell.com